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News Release

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IMMEDIATE RELEASE

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ALLIED VAN LINES MAGNET STATES REPORT SHOWS

POPULATION MOVING TO RUGGED WESTERN STATES

Montana is "Dancing with Wolves" over Third Place

NAPERVILLE, ILL., January 22, 1992 -- The 24th annual Allied Van Lines Magnet States Report shows a significant movement into the wide open spaces of the Northwest. Although Washington, D.C. topped the worldwide moving company's list of inbound moves for the fourth consecutive year, the next six states experiencing the greatest influx of new households are all found in the West and Northwest.

Allied defines a "magnet state" as having a minimum of 55 percent of its total Allied interstate relocation activity moving into the state. The world's leading mover of families, Allied tracked more than 150,000 domestic interstate shipments in this year's report.

According to Allied's vice president of marketing and sales, Robert F. Stephan, "There were some surprises this year, particularly in Montana, a state that appeared on the Magnet States list last year. In 1990, Montana ranked 12th with 57.8 percent of inbound moves. For 1991, Montana moved to third place reporting 66.0 percent of its relocation activity into the state.

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Eighteen states made the Magnet States list for 1991. In descending order they include: Washington, D.C. (treated as a state for this report), Oregon, Montana, Nevada, Alaska, Washington, Colorado, Maine, Georgia and North Carolina are the top ten. All of these states reported inbound moves of 60 percent or more. The remaining Magnet States are: Arizona, Alabama, Vermont, South Carolina, New Mexico, Arkansas, Hawaii and Utah.

Thirteen states experienced outbound movement in 1991 with North Dakota ranking number one for the 8th consecutive year. "Although North Dakota remains number one for relocations out of the state, this pattern is beginning to slow down," notes Stephan. "In 1990, North Dakota's outbound movement was 71.9 percent, while it went down to 64.6 percent in 1991. The state may be benefiting from the current popularity of the neighboring states to the west."

Reflecting the economic conditions of 1991, the other states reporting outbound moves were: New York, Connecticut, New Jersey, Massachusetts, New Hampshire, Michigan, California, Illinois, Oklahoma, Wyoming, South Dakota and Pennsylvania. Michigan and Illinois appeared on the outbound list for the first time since the early 1980s.

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California remains the most mobile state with the greatest number of total moves (32,808), although for the second year in a row it has had more than 55 percent of its shipments moving out of the state. Between 1987 and 1989, California had shown fairly equal movement both in and out of the state. Other states making up the list of the ten most active based on total number of moves include: Florida, Texas, Illinois, New York, Virginia, Pennsylvania, Ohio, Washington and Georgia.

"We're seeing a very different mobility pattern from what we had ten years ago," adds Stephan. "In 1981, the top five states for inbound moves included first place Alaska, followed by Texas, Arizona, Washington and Florida. While the Southwest and Southeast remain popular, the trend is definitely heading to the Northwest where the lack of urban sprawl seems to be more important than the southern climate. Even Hawaii, which ranked number five in our Magnet States last year, has now dropped down to number 17, just above Utah."

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1991 U.S. MIGRATION PATTERNS

PERCENTAGE OF ALLIED-SERVICED HOUSEHOLD RELOCATIONS INTO THE STATE

MAGNET STATES (18)	1991	1990	1990 Ranking
1) District of Columbia	71.7	71.7	1
2) Oregon	66.9	66.7	3
3) Montana	66.0	57.8	12
4) Nevada	63.5	69.0	2
5) Alaska	63.3	59.6	9
6) Washington	62.7	61.4	7
7) Colorado	61.9	57.3	13
7) Maine	61.9	66.5	4
9) Georgia	60.9	61.6	6
10) North Carolina	60.0	58.1	11
11) Arizona	58.8	55.9	15 (tie)
12) Alabama	58.7	55.9	15 (tie)
13) Vermont	58.2	59.7	8
14) South Carolina	57.4	59.2	10
15) New Mexico	57.0	56.1	14
16) Arkansas	55.7	52.3	-
17) Hawaii	55.5	61.7	5
18) Utah	55.2	54.3	-

PERCENTAGE OF ALLIED-SERVICED HOUSEHOLD RELOCATIONS OUT OF THE STATE

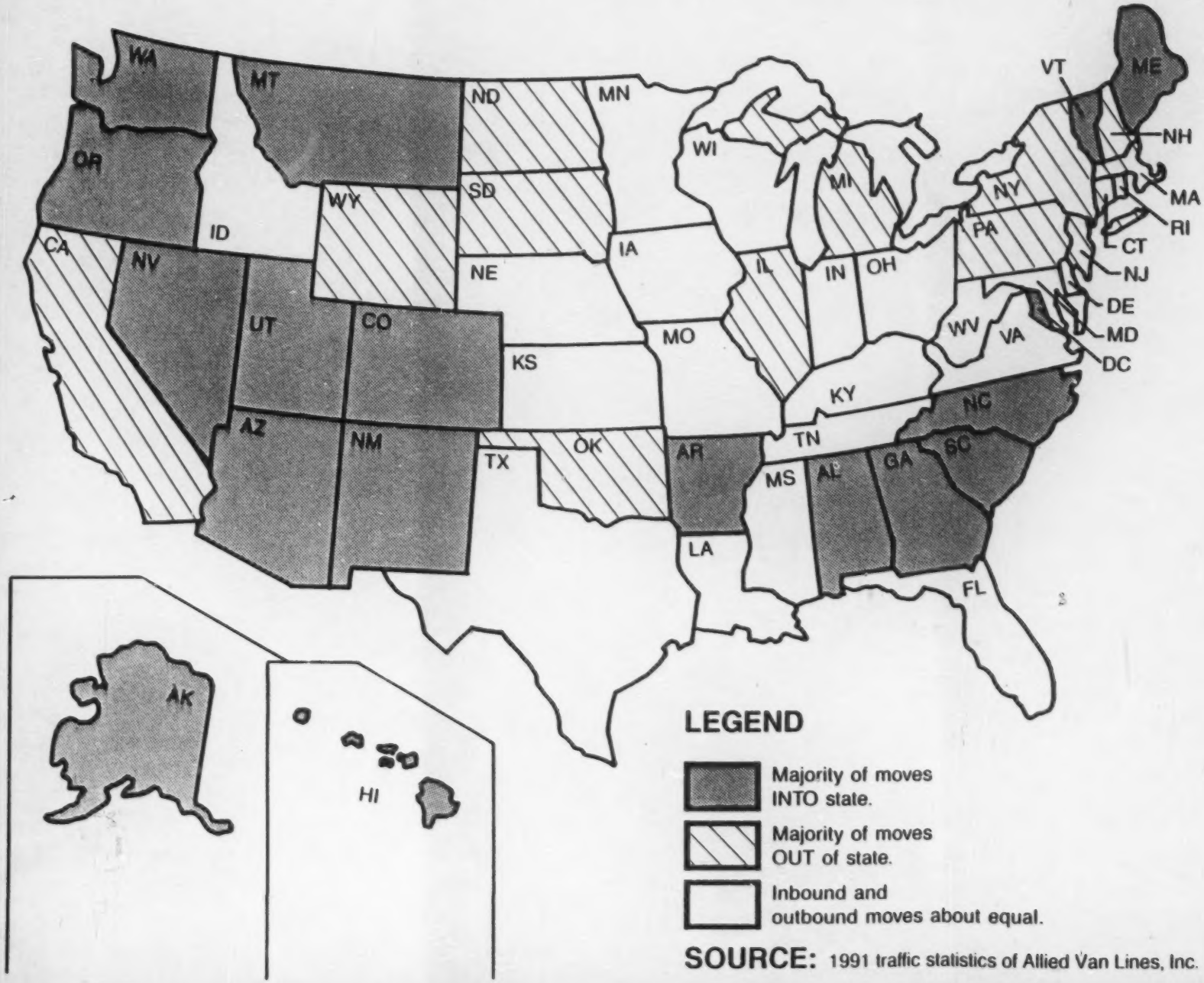
OUTBOUND STATES (13)	1991	1990	1990 Ranking
1) North Dakota	64.6	71.9	1
2) New York	61.0	59.0	5 (tie)
3) Connecticut	60.8	60.2	2
4) New Jersey	60.5	59.0	5 (tie)
5) Massachusetts	59.5	58.1	7
6) New Hampshire	58.7	59.1	3 (tie)
7) Michigan	58.0	54.9	-
8) California	57.5	55.9	9
9) Illinois	56.6	54.6	-
10) Oklahoma	56.0	54.0	-
11) Wyoming	55.2	57.6	8
12) South Dakota (tie)	55.1	59.1	3 (tie)
12) Pennsylvania (tie)	55.1	55.4	10

TOTAL NUMBER OF ALLIED-SERVICED RELOCATIONS INTO AND OUT OF THE STATE

MOST MOBILE STATES (Top 10)	1991
California	34,447
Florida	23,554
Texas	23,093
Illinois	14,818
New York	13,780
Virginia	13,024
Pennsylvania	11,383
Ohio	10,591
Washington	10,148
Georgia	9,639

ALLIED VAN LINES 1991 HOUSEHOLD RELOCATIONS

State	Outbound Shipments	%	Inbound Shipments	%	Total
Alabama	1,877	41.3	2,669	58.7	4,546
Alaska	288	36.7	496	63.3	784
Arizona	3,195	41.2	4,561	58.8	7,756
Arkansas	908	44.3	1,142	55.7	2,050
California	19,807	57.5	14,640	42.5	34,447
Colorado	2,895	38.1	4,704	61.9	7,599
Connecticut	3,751	60.8	2,418	39.2	6,169
Delaware	737	54.9	606	45.1	1,343
Washington, D.C.	351	28.3	888	71.7	1,239
Florida	10,670	45.3	12,884	54.7	23,554
Georgia	3,769	39.1	5,870	60.9	9,639
Hawaii	494	45.5	616	55.5	1,110
Idaho	947	47.6	1,042	52.4	1,989
Illinois	8,387	56.6	6,431	43.4	14,818
Indiana	2,544	49.7	2,574	50.3	5,118
Iowa	1,228	50.8	1,189	49.2	2,417
Kansas	1,510	47.1	1,697	52.9	3,207
Kentucky	1,610	45.7	1,912	54.3	3,522
Louisiana	2,533	53.1	2,237	46.9	4,770
Maine	400	38.1	651	61.9	1,051
Maryland	3,498	52.2	3,203	47.8	6,701
Massachusetts	4,135	59.5	2,815	40.5	6,950
Michigan	4,561	58.0	3,303	42.0	7,864
Minnesota	2,294	48.0	2,486	52.0	4,780
Mississippi	933	45.7	1,109	54.3	2,042
Missouri	2,842	50.1	2,830	49.9	5,672
Montana	365	34.0	709	66.0	1,074
Nebraska	970	50.2	962	49.8	1,932
Nevada	1,041	36.5	1,810	63.5	2,851
New Hampshire	1,016	58.7	715	41.3	1,731
New Jersey	5,264	60.5	3,437	39.5	8,701
New Mexico	1,148	43.0	1,521	57.0	2,669
New York	8,406	61.0	5,374	39.0	13,780
North Carolina	3,404	40.0	5,106	60.0	8,510
North Dakota	728	64.6	399	35.4	1,127
Ohio	5,571	52.6	5,020	47.4	10,591
Oklahoma	2,293	56.0	1,801	44.0	4,094
Oregon	1,216	33.1	2,459	66.9	3,675
Pennsylvania	6,272	55.1	5,111	44.9	11,383
Rhode Island	511	51.2	488	48.8	999
South Carolina	2,047	42.6	2,759	57.4	4,806
South Dakota	502	55.1	409	44.9	911
Tennessee	2,924	45.4	3,516	54.6	6,440
Texas	10,831	46.9	12,262	53.1	23,093
Utah	1,186	44.8	1,462	55.2	2,648
Vermont	261	41.8	363	58.2	624
Virginia	6,759	51.9	6,265	48.1	13,024
Washington	3,785	37.3	6,363	62.7	10,148
West Virginia	562	47.7	616	52.3	1,178
Wisconsin	2,185	49.4	2,238	50.6	4,423
Wyoming	567	55.2	460	44.8	1,027
TOTAL	155,978		156,598		312,576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LEGEND
Majority of moves INTO state.
Majority of moves OUT of state.
Inbound and outbound moves about equal.
SOURCE: 1991 traffic statistics of Allied Van Lines, Inc.